

PRESS RELEASE



Paris - 11th March 2020

Allianz Partners appoints a new board member to lead Global Strategic Partnerships unit

To enhance the success of its global strategic partnerships and further support the company strategy, Jean-Marc Pailhol joins Allianz Partners as Chief Global Strategic Partnership Officer and Member of the Board. His appointment was effective 1st January 2020.



Jean-Marc Pailhol will lead the newly-created **Global Strategic Partnerships Unit** that will generate new business leads and capture new business opportunities for Allianz Partners and more broadly for the Allianz Group by leveraging strong existing relationships with key stakeholders across mobility, technology, and finance. This new function will also work to identify new business models with strategic partners and innovative actors across the globe, operating in a highly collaborative, start-up like, and agile way to cover different business segments.

Jean-Marc Pailhol joined the Allianz Group in 2009 and held positions such as Head of Distribution Unit and SME/Midcorp/Corporate Business at Allianz France and most recently, Head of Group Market Management & Distribution at Allianz SE in Munich. Jean-Marc began his career in IT and Banking. He holds a Master's degree in Private Law and Political Sciences and an MBA from the ESSEC Business School in France.

Sirma Boshnakova, CEO of Allianz Partners said: "This appointment represents another important step in the execution of our new strategic agenda as Jean-Marc brings a wealth of experience and knowledge to the group, particularly in growing new business and facilitating global rollouts at scale. This new unit and

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his expertise will help us to effectively ensure the success of our business partnerships, accelerate growth, and a drive harmonized approach in an increasingly competitive and connected sector.”

About Allianz Partners

Allianz Partners is a world leader in B2B2C insurance and assistance, offering global solutions that span international health and life, travel insurance, automotive and assistance. Customer driven, our innovative experts are redefining insurance services by delivering future-ready, high-tech high-touch products and solutions that go beyond traditional insurance. Our products are embedded seamlessly into our partners’ businesses or sold directly to customers, and are available through four commercial brands: Allianz Assistance, Allianz Automotive, Allianz Travel and Allianz Care. Present in 76 countries, our 21,500 employees speak 70 languages, handle over 65 million cases each year, and are motivated to go the extra mile to help and protect our customers around the world.

For more information, please visit: www.allianz-partners.com

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