

# Press release

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## **Allianz Worldwide Partners announces four CEO appointments in Asia-Pacific and North America to secure growth and service excellence**

**Adrian O'Brien** is named CEO of Allianz Worldwide Partners for Singapore, Malaysia and Indonesia; **Xavier Mauriac** is promoted to CEO of Allianz Worldwide Partners Japan; **Renato Mattos** takes on CEO role for Allianz Global Assistance in New Zealand, replacing **Phil Hibbert**, who moves to become CEO of Allianz Global Assistance in Canada.

In a move to strengthen and accelerate growth and innovation, Allianz Worldwide Partners has made four senior level appointments: three in the Asia-Pacific region and, in a related move, one in North America.

Adrian O'Brien has been appointed CEO of Allianz Worldwide Partners for Singapore, Malaysia and Indonesia, heading Allianz Worldwide Partners' emergency assistance and automotive businesses in these markets. In his new role, his responsibilities cover developing strategic plans for sustainable growth and innovation for all Allianz Worldwide Partners businesses and drive local teams to exceed both customer and corporate client expectations.

"I am focused on building an efficient and effective business that every member of our team can be proud of in each of the three countries," says O'Brien. "I'm also particularly interested in setting up the first independent national roadside assistance program in Indonesia, diversifying into travel insurance in Malaysia and expanding our insurance business in Singapore."

Adrian O'Brien has been with Allianz Worldwide Partners for six years, initially as Chief Operating Officer for Thailand and most recently as Head of Performance and Projects, based in Singapore. He has nearly 20 years' financial sector experience in the region and is a fluent Thai speaker. He is a Fellow of the Australian and New Zealand Banking and Finance Institute, has an MBA in Integrated Digital Marketing and an Executive MBA from INSEAD.

Xavier Mauriac is promoted to CEO of Allianz Worldwide Partners Japan (formerly called Allianz Global Assistance Japan). In his new role, he has overall responsibility for achieving business growth and profit targets, as well as developing and putting in place strategies for new products and corporate partnerships.

“I am looking forward to building on my background in sales and marketing, especially in e-commerce, to continue the transformation of Allianz Worldwide Partners’ Japanese business,” says Xavier Mauriac.

Since April 2015, Xavier Mauriac was deputy CEO in charge of Sales and Marketing for Allianz Global Assistance in Japan. Following the spin-off of the original joint venture with a Japanese insurance company to create a wholly-owned subsidiary, he led the sales and marketing team that increased turnover by 50%. Before transferring to Japan in 2015, he was International Travel Sales Director for Allianz Global Assistance Group in Paris. His responsibilities in this position included developing relationships with major travel and tourism partners, including airlines and online travel agencies. During this period of directing sales from the international travel business, turnover grew from €60 million to over €400 million.

Xavier Mauriac holds a Master of Business Administration degree from ESCP. He has extensive business management experience in the automotive and insurance sectors, working with Europe, Latin America, Africa and Asia.

Renato Mattos takes over from Phil Hibbert as CEO for Allianz Worldwide Partners New Zealand at a time of rapid growth in this market. His priority in his new role is to achieve growth targets by diversifying the current range of products and services. “My main focus will be diversifying the business offerings and strengthening our relationships with current partners,” says Mattos. “I have been part of the Allianz family for over 14 years, working with various parts of the business in many different markets and I am looking forward to the exciting new challenges this new role will bring.”

Renato Mattos has extensive financial services sector and experience within Allianz from his previous roles at Allianz Worldwide Partners in the European, South American and Asia Pacific markets, where he has led best practice programs. Most recently, he was Chief Operating Officer for the Asia Pacific region, responsible for driving operational improvements and transformational change.

Phil Hibbert moves from New Zealand to become CEO of Allianz Global Assistance in Canada. In his new role, he intends to drive the company’s growth with existing and new partners, such as travel agencies, brokers and financial institutions. He will also lead the company’s continued expansion as a medical assistance and cost containment provider of choice for Canadian and international insurers.

“I’m delighted to be joining Allianz Global Assistance Canada as its new CEO”, said Phil Hibbert. “The Canadian operation has made the most of its recent merger with TIC Travel Insurance Coordinators, achieving high growth in its ambition to be the leading provider of travel insurance and assistance services. I’m looking forward to leading the Canadian team in building on this momentum, while finding new ways to improve service for our partners and customers.”

Phil Hibbert has held senior roles within Allianz Global Assistance since March 2012, most recently as CEO of Allianz Global Assistance New Zealand, Singapore and Malaysia. A native New Zealander, Phil joined the company in early 2012 and led Allianz Global Assistance in New Zealand through the acquisition and integration of Comprehensive Travel Insurance (CTI).

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## **About Allianz Worldwide Partners**

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Dedicated to bringing worldwide protection and care, Allianz Worldwide Partners is the B2B2C leader in assistance and insurance solutions in the following areas of expertise: global assistance, international health & life, global automotive and travel insurance. These solutions, which are a unique combination of insurance, service and technology, are available to business partners or via direct and digital channels under three internationally renowned brands: Allianz Global Assistance, Allianz Worldwide Care and Allianz Global Automotive. This global family of over 16 000 employees is present in 75 countries, speaks 70 languages and handles 40 million cases per year\*, protecting customers and employees on all continents.

For more information, please visit [www.allianz-worldwide-partners.com](http://www.allianz-worldwide-partners.com)

\*for 2015, excluding Global Automotive

### **Press contacts**

Rumeur Publique: +33 (0)1 55 74 52 00 - [allianzworldwidepartners@rumeurpublique.fr](mailto:allianzworldwidepartners@rumeurpublique.fr)